

MANAGEMENT (MGMT)

MGMT 3128 Internship in Management

Credit: 1 (0-0-1)

An off-campus learning experience allowing the acquisition and application of management skills in an actual work setting. TSI Restriction(s): Reading, Math, and Writing

Prerequisites: Completion of the College of Business prerequisites, MGMT 3325, and instructor approval.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

Repeat Status: Course may be repeated 1 time(s).

MGMT 3160 Teamwork

Credit: 1 (1-0-0)

This is a course develops practical interpersonal skills for implementing effective strategies for group situations in the workplace. It involves experiential learning to promote active discovery of team building principles. This course meets the College of Business Experiential Learning requirement. TSI Restriction(s): Reading, Math, and Writing

Restrictions: Graduate level students may not enroll.

MGMT 3228 Internship in Management

Credits: 2 (0-0-2)

An off-campus learning experience allowing the acquisition and application of management skills in an actual work setting. TSI Restriction(s): Reading, Math, and Writing

Prerequisites: Completion of the College of Business prerequisites, MGMT 3325, and instructor approval.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

Repeat Status: Course may be repeated 1 time(s).

MGMT 3311 Principles of Management

Credits: 3 (3-0-0)

Introduction to the management of business organizations. The functions of management and role of the manager. Managerial decision-making, communication, social responsibility and business ethics. How organizational power and politics affect the manager. TSI Restriction(s): , Math

Prerequisites: ENGL 1301 and ENGL 1302.

Restrictions: Graduate level students may not enroll.

MGMT 3320 Supply Chain & Operations Mgmt

Credits: 3 (3-0-0)

A survey of lean, quality, supply chain, and other operations management guiding concepts and quantitative tools utilized to plan, design, control physical resources/business information to produce/provide goods / services from raw material supplier to end customer. TSI Restriction(s): Math

Prerequisites: Completion of the College of Business prerequisites, QMBS 2305 Business Statistics I completion is required.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

MGMT 3323 Employment Law

Credits: 3 (3-0-0)

This course examines the set of legal requirements that govern the U.S. workplace. Students will study the substance of employment and labor law and its implications for human resource practice as applied in the employment life cycle. Areas of study include, but are not limited to, legal issues affecting the employment process, employee development, compensation and benefits, performance management, and occupational health and safety. The course will also examine the legal framework that govern the relationship with unions and management/labor engagement in collective bargaining. TSI Restriction(s): , Math

Prerequisites: MGMT 3325, Completion of the College of Business prerequisites.

Restrictions: Graduate level students may not enroll.

MGMT 3325 Human Resources Mgmt and Proc

Credits: 3 (3-0-0)

This course surveys human resources planning, employment, appraisal, training, compensation, and applicable federal and state laws. Students will experience a clear understanding of key human resource management topics and concepts; they will have an opportunity to demonstrate their understanding of human resource management concepts and develop skills critical to the performance of human resource management activities. Cognitive elements emphasized include knowledge, comprehension, application, and analysis. TSI Restriction(s): , Math

Prerequisites: Completion of the College of Business prerequisites.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

MGMT 3328 Internship in Management

Credits: 3 (0-0-3)

An on-campus or off-campus learning experience allowing the acquisition and application of management skills in an actual work setting. TSI Restriction(s): , Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3325, and instructor approval.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

Repeat Status: Course may be repeated 1 time(s).

MGMT 3329 International Management Internship**Credits:** 3 (3-0-0)

An off-campus learning experience allowing the acquisition and application of management skills in an actual work setting in a foreign host country. TSI Restriction(s): Reading, Writing, and Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 4332, and instructor approval.

Restrictions: Graduate level students may not enroll.

Repeat Status: Course may be repeated 1 time(s).

MGMT 3330 Entrepreneurship Internship**Credits:** 3 (3-0-0)

An off-campus learning experience allowing the opportunity for entrepreneurial work experience. Requires a semester-long experience in private business or a not-for-profit enterprise and a written component. Opportunities and output requirements are developed in consultation with a faculty member as well as manager in a firm involved in entrepreneurship. TSI Restriction(s): Reading, Writing, and Math

Prerequisites: Completion of MGMT 3370, MGMT 3372, and instructor approval.

Restrictions: Graduate level students may not enroll.

MGMT 3360 Teamwork**Credits:** 3 (3-0-0)

This course is designed to prepare students to successfully collaborate with their peers in completing required course projects throughout their degree plan. Students will acquire the vital skills in maximizing individual contribution, understanding team roles, overcoming conflict, negotiating solutions, evaluating outcomes, and thinking creatively. Students will be introduced and guided through the team building stages of forming, storming, norming, and performing. The result will be a productive team experience that yields high-performance results that can be replicated in team settings in both academic and workplace settings

Restrictions: Graduate level students may not enroll.

MGMT 3370 Introduction to Entrepreneurship: Exploring the World of the Entrepreneur**Credits:** 3 (3-0-0)

This course will introduce students to the concept and practices associated with the world of the entrepreneur. The course will focus on exploring the field of entrepreneurship; who is an entrepreneur, what is the entrepreneurial mindset, what is the role of creativity and innovation in business organizations, what are the basic components to start a business venture. Topics include methods to generate creative ideas, opportunity recognition and applying innovation process models to turn ideas into commercially viable products/services and innovation at the industry level. Course objectives are met through classroom discussion and applied exercises. TSI Restriction(s): Reading, Writing, and Math

Restrictions: Graduate level students may not enroll.

MGMT 3371 Entrp: Small Business Management**Credits:** 3 (3-0-0)

This course will introduce students to the concept of organizational management and the unique challenges of managing the small or startup business. Among the major topics in this class, we will discuss the process of management, the various managerial activities, strategy and decision-making human behavior and motivation theories, ethics, globalization, diversity, teams, crisis management, human resource management, managing growth and expansion, the unique management challenges of family businesses, and succession issues and planning. TSI Restriction(s): Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3370.

Restrictions: Graduate level students may not enroll.

MGMT 3372 Introduction to the Entrepreneurial Experience-From Ideation to Launch**Credits:** 3 (3-0-0)

This course is a continuation of MGMT 3370 and will emphasize methods, tools and techniques used to promote the transition of a business idea to viable implementation. Topics include experimentation methods and customer analysis techniques, as well as address the use of technological feasibility and economic feasibility. Entrepreneurial techniques such as developing business idea pitches and using tools such as the Business Model Canvas will be incorporated into the learning experience. TSI Restriction(s): Reading, Writing, and Math

Prerequisites: MGMT 3370.

Restrictions: Graduate level students may not enroll.

MGMT 4301 Diversity Management**Credits:** 3 (3-0-0)

This course reflects contemporary issues impacting the workplace including building inclusive cultures, mitigating implicit bias in managerial decision making, etc. Students will examine moral issues and changes in business laws with potential benefits and challenges to organizations. The course will explore opportunities to alleviate the impact of persistent discrimination, by identifying discriminatory practices, organizational processes, and inhospitable diversity climates. Students will investigate diversity and inclusive initiatives that promote value for all organizational stakeholders.

Prerequisites: ENGL 1301 and ENGL 1302.

Restrictions: Graduate level students may not enroll.

MGMT 4311 Project Management**Credits:** 3 (3-0-0)

This course examines the concepts, principles, and applications of project management in the business environment, including the study of project management procedures, project management tools, organizational structure, management of project team members, and the planning, organizing, and control activities necessary for a good project. TSI Restriction(s): , Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3311.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

MGMT 4312 Risk Management**Credits:** 3 (3-0-0)

This course is an overview of the basic components of risk as they pertain to technical projects. Topics include risk identification, risk impact analysis, risk response planning, mitigating risk, and risk management techniques. TSI Restriction(s): , Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 4311.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

MGMT 4313 Business Study Abroad**Credits:** 3 (3-0-0)

Study abroad experience in a host country/world region. Activities consist of pre-travel background studies, such as safety, finance issues and exchange rates, pre-travel orientation and approval of a research project. In country activities include host country observation of business firms; discussions with host country business executives, professors, and government officials; cultural activities, and concludes with post-travel reports (e.g., project and/or journal of experiences) upon return. This course qualifies for experiential designation. TSI Restriction(s): Reading, Writing, and Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 4331, and instructor approval.

Restrictions: Graduate level students may not enroll.

MGMT 4314 Global Logistics Management**Credits:** 3 (3-0-0)

A total systems approach to managing the logistical activities of the firm in a globalized environment. Analysis of total cost balanced against customer service. Warehousing, transportation, inventory control, packaging, handling and order processing activities are surveyed. TSI Restriction(s): , Math

Prerequisites: Completion of College of Business prerequisites, MGMT 3320.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

MGMT 4323 Total Quality & Lean Mgmt**Credits:** 3 (3-0-0)

The design, evaluation, employment, and integration of total quality and lean management principles and practices within a supply chain environment. Includes customer focus, statistical process control, design for quality, waste reduction, continuous improvement, standardized work, workplace organization, set-up time reduction, lot size reduction, preventive maintenance, management and workforce practices, and pull production systems are emphasized. TSI Restriction(s): , Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3311.

Restrictions: Enrollment limited to students with a semester level of Senior. Graduate level students may not enroll.

MGMT 4326 Lbr Rltns & Collective Bargain**Credits:** 3 (3-0-0)

This course offers students a survey of the historical, legal and social framework for and the process of negotiating a labor contract and handling typical grievance issues. Students will examine key elements to the organizing process, contract negotiations, and contract administration. Cognitive elements emphasized include knowledge, comprehension, application, and analysis. Students will have the opportunity to develop skills important to the performance of managing labor relations activities. TSI Restriction(s): , Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3311.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

MGMT 4327 Org Theory and Human Behavior**Credits:** 3 (3-0-0)

Various organizational structure models and supporting theory, organizations as complex systems, organizational behavior, individual and group dynamics in the business environment, organization development and change. TSI Restriction(s): , Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3311.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

MGMT 4330 Global Purchasing/Supply Mgmt**Credits:** 3 (3-0-0)

Study of the procurement of goods and services resulting from internal needs assessment, and the application of principles of negotiation, purchasing processes, pricing, vendor relationship concepts, contract management, receiving, inventory and materials management, and production control, in a supply chain environment with domestic and international suppliers. Sustainability and globalization topics are integrated. TSI Restriction(s): , Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3320.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

MGMT 4331 International Business**Credits:** 3 (3-0-0)

This course provides an overview of the environment, concepts, and basic differences involved in international business. By taking this course, students will become aware of the “macro” necessities and facts for doing business across national borders, which include the assessment of nations as cultural/political/economic/legal systems, pros and cons of globalization, characteristics of multinational corporations, foreign direct investment, international trade theory, foreign exchange markets, foreign entry modes, trade agreements, comparison of nations based on their associated risk tiers, etc. Upon completion, students should be able to describe the foundations of international business. TSI Restriction(s): Reading, Writing, and Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3311.

Restrictions: Graduate level students may not enroll.

MGMT 4332 International Comparative Management**Credits:** 3 (3-0-0)

This course delves into the comparative analysis of management practices, strategies, and cultures across different countries and regions and explores the complexities of managing organizations in a global context. Students will develop a deep understanding of how culture, institutions, and economic factors influence management decisions. Main topics include the characteristics of the international manager, differences in culture, fundamentals of cross-cultural communication, decision-making and negotiations in international settings, characteristics of multicultural work groups, and differences in managerial practices based on cultural values.

Prerequisites: Completion of the College of Business prerequisites.

Restrictions: Graduate level students may not enroll.

MGMT 4333 Supply Chain Integration**Credits:** 3 (3-0-0)

Supply chain management is the successful cross-functional integration of key business processes from the original suppliers of products, services, and information through the firm to its customers and stakeholders with an emphasis on value-added benefits. Content areas included management of demand determination and purchasing, resources and materials, quality, lean, logistics and distribution, and systems integration processes. This course incorporates information technology exercises to integrate supply chain management processes. TSI Restriction(s): , Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3320.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

MGMT 4334 Currnt Topic-Supply Chain Mgmt**Credits:** 3 (3-0-0)

This course will go more in-depth in special topics in Supply Chain Management. Topics covered in this class will include: globalization of supply chains, trade policy in supply chains, supply chain sustainability, supplier development in emerging economies, supply chain origin of raw materials, and other topics as they emerge. TSI Restriction(s): , Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3320.

Restrictions: Graduate level students may not enroll.

Repeat Status: Course may be repeated 3 time(s).

MGMT 4341 Compensation & Benefits**Credits:** 3 (3-0-0)

This course identifies the key elements for developing a firm's strategic compensation program necessary to attract and retain a valued workforce. Students will study the bases for pay and benefit plans, and the design of compensation systems and benefit programs key to serving the internal workforce and compete in the external marketplace. TSI Restriction(s): , Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3325.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

MGMT 4342 Training & Development**Credits:** 3 (3-0-0)

This course integrates training theory and application for the high performing organization. Students examine training systems, strategies and practices critical in driving high performing organizations utilizing both traditional methods as well as with the aid of artificial intelligence. The training process is mapped and discussed within the overarching framework of designing and planning training activities to meet organizational needs that are both strategic and tactical. TSI Restriction(s): Reading, Writing, and Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3325.

Restrictions: Graduate level students may not enroll.

MGMT 4343 Performance Management**Credits:** 3 (3-0-0)

This course emphasizes measuring and managing performance for the high performing enterprise. The key competitive advantage in today's globalized world lies, not in technology and products, but in its people and their collective performance. Students will learn the process for operational excellence by examining the design and implementation of a results-driven work structure. The course discusses the importance of efficient workflow, control of operational standards, alignment with key performance metrics, rewarding results, and engaging workforce behavior to achieve high-performance. TSI Restriction(s): , Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3325.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

MGMT 4344 Organizational Leadership**Credits:** 3 (3-0-0)

This foundational course will help students develop an understanding of leadership theory while acquiring the necessary skills and insights to become effective leaders. The course blends theory and application, and integrates contemporary ideas and practices with established scholarly research. Students will examine the roles of self-leadership, and the binding relationships between leader and followers. The course considers how power, courage, vision, and morality influence leadership. TSI Restriction(s): , Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3325.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

MGMT 4345 Inter Human Resources Mgmt**Credits:** 3 (3-0-0)

This course captures the compelling realities facing HRM professionals practicing in multinational enterprises today. Students will learn the international business context in which IHRM operates by investigating topic areas as new strategic forms as they impact HRM capabilities and processes, effectiveness in repatriation, transportation practices and strategic uses of global careers, ROI of expatriate assignments, the complexities of standardizing and customizing HRM practices and activities across local environments. TSI Restriction(s): Reading, Math, and Writing

Prerequisites: Completion of the College of Business prerequisites, MGMT 3325.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

MGMT 4346 Seminar in Human Resources**Credits:** 3 (3-0-0)

Advanced course permitting students to engage in independent reading and research on contemporary issues in Human Resources. Course offers students an opportunity to research recent developments to examine underlying forces contributing to the current dialogue, legislative debate, and legal precedence in developing policy affecting the workplace. TSI Restriction(s): Reading, Math, and Writing

Prerequisites: Completion of the College of Business prerequisites, MGMT 3325.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

MGMT 4347 HRIS & Data Analytics**Credits:** 3 (3-0-0)

Among the most significant changes in the field of human resources management in the past decade has been the growing use of information technology. This course surveys the integration of Human Resource Management and Information Systems technology. The course reviews the evolution of Human Resource Information Systems (HRIS), examines the HRM role in information technology management, and explores basic HR data analytics. Students will assess information system's needs, identify HRIS applications, and plan for system implementation. TSI Restriction(s): Reading, Math, and Writing

Prerequisites: Completion of the College of Business prerequisites, MGMT 3325.

Restrictions: Graduate level students may not enroll.

MGMT 4348 Talent Management**Credits:** 3 (3-0-0)

This course prepares students to take a strategic and modern approach to the identification, attraction, selection, deployment, and retention of talent. The course demonstrates how organizations can develop a staffing strategy, leverages staffing technology, and evaluates and improves staffing systems. TSI Restriction(s): Reading, Math, and Writing

Prerequisites: Completion of the College of Business prerequisites, MGMT 3325.

Restrictions: Graduate level students may not enroll.

MGMT 4360 Leadership in Non Profit Orgs**Credits:** 3 (3-0-0)

A comprehensive study of leadership in nonprofit organizations including the theories and concepts used in managing organizations, board governance, and leading personnel and change in nonprofit organizations. TSI Restriction(s): Reading, Math, and Writing

Prerequisites: Completion of the College of Business prerequisites, MGMT 3311.

Restrictions: Graduate level students may not enroll.

MGMT 4361 Negotiation in Bus Environment**Credits:** 3 (3-0-0)

Students will learn the role and process of dispute resolution in group decision making. Students will gain practical experience through the use of simulations, cases, and discussions. Topics include group decision making, negotiations in a business environment, and various methods of conflict resolution. TSI Restriction(s): Reading, Math, and Writing

Prerequisites: Completion of the College of Business prerequisites, MGMT 3311.

Restrictions: Graduate level students may not enroll.

MGMT 4370 Strategic Management**Credits:** 3 (3-0-0)

This is a capstone course for graduating seniors majoring in business. The course integrates various analytic tools and processes involved in the formulation and implementation of strategic choices in organizational settings. Students will learn to integrate their functional knowledge and understanding of the business environment with the concepts and theories of strategic management to determine effective ways to resolve complex business problems. TSI Restriction(s): Reading, Math, and Writing

Prerequisites: Completion of the College of Business prerequisites; Must be completed in the final semester of the BBA program.

Restrictions: Students with a semester level of Freshman, Junior or Sophomore may not enroll. Graduate level students may not enroll.

MGMT 4371 Developing Your Business Plan**Credits:** 3 (3-0-0)

In this course, students should develop the ability to research, analyze and develop a complete business plan for a new business opportunity. Key topics include: industry and customer analysis, competitive strategy, financial and cash forecasting, raising capital from investors and developing and presenting a business plan in both written and oral formats. TSI Restriction(s): Reading, Math, and Writing

Prerequisites: Senior standing, MGMT 3370, MGMT 3372.

Restrictions: Enrollment limited to students with a semester level of Senior. Graduate level students may not enroll.

MGMT 4372 Entrp: Creativity & Innovation**Credits:** 3 (3-0-0)

The course will focus on the importance of creativity and innovation in business organizations. Topics include methods to generate creative ideas, applying innovation process(es) models to turn ideas into commercially viable products/services, legal and financial issues to address means to help assure business success. Course objectives are met through classroom discussion and applied exercises. Prerequisite(s) MGMT 3311 or MGMT 3370, Completion of the College of Business prerequisites or departmental approval. TSI Restriction(s): Reading, Math, and Writing

Restrictions: Graduate level students may not enroll.

MGMT 4373 Mastering the Art of Pitching Your Business Ideas**Credits:** 3 (3-0-0)

This course is designed to help would-be entrepreneurs develop a pitch deck for presentation to angel (other) investors. This course emphasizes methods, tools and techniques used to promote the transition of a business idea to viable implementation. Topics include experimentation methods and customer analysis techniques, as well as the use of technological and economic feasibility. Entrepreneurial techniques such as developing business idea pitches and using tools such as the Business Model Canvas will be incorporated into the learning experience with the end goal of presenting a pitch to potential investors in a competition or other venue. TSI Restriction(s): Reading, Math, and Writing

Prerequisites: MGMT 3370, MGMT 3372, MGMT 4371, or instructor approval.

Restrictions: Graduate level students may not enroll.

MGMT 4374 Great Books in Entrepreneurship**Credits:** 3 (3-0-0)

This course will go more in-depth in special topics in Entrepreneurship. Topics covered in this class will include: the art of the pivot, paradigm shifts, the entrepreneurial mindset, capital acquisition, leadership development, legal structures of a small business, negotiation skills, accessing Governmental Resources for entrepreneurial and small business success, Government Contracting Issues, "Family Business" issues, Human Capital and Human Resource Issues for new and small businesses, and Partnership Issues in Business. TSI Restriction(s): Reading, Writing, Math

Prerequisites: MGMT 3311.

Restrictions: Graduate level students may not enroll.

MGMT 4375 Scale Up Mastery: Growing Your Business**Credits:** 3 (3-0-0)

This course is designed to provide you with an understanding of the essential elements of successfully scaling a business, including an overview of demand generation, customer acquisition, adoption, diffusion and forecasting demand. Students learn to utilize all functional areas of the new venture to optimize revenue, finance firm growth, and maximize value creation. Students will also explore topics like organizational governance, incentive structures, challenges of new venture growth, advertising, purchasing, inventory management, and contracts. The emphasis is on providing practical tools through experiential learning. TSI Restriction(s): Reading, Writing, and Math

Prerequisites: MGMT 3370, MGMT 3372.

Restrictions: Graduate level students may not enroll.

MGMT 4379 Entrp: Spcl Topics Entrprnrshp**Credits:** 3 (3-0-0)

This course will go more in-depth in special topics in Entrepreneurship. Topics covered in this class will include: capital acquisition, legal structures of a small business, negotiation skills, accessing Governmental Resources for entrepreneurial and small business success, Government Contracting Issues, "Family Business" issues, Human Capital and Human Resource Issues for new and small businesses, and Partnership Issues in Business. TSI Restriction(s): Reading, Math, and Writing

Prerequisites: Completion of the College of Business prerequisites.

Restrictions: Graduate level students may not enroll.

MGMT 4380 Social Entrepreneurship**Credits:** 3 (3-0-0)

This course will provide students with the opportunity to develop entrepreneurial skills and craft innovative responses to social problems. This course is specifically designed to introduce students to the concept of social entrepreneurship and apply business concept to non-profit firms to create social value. TSI Restriction(s): Reading, Writing, and Math

Prerequisites: Completion of the College of Business prerequisites, MGMT 3370.

Restrictions: Graduate level students may not enroll.

MGMT 4381 Optimization Mthd-Bus Analytc**Credits:** 3 (3-0-0)

Analysis of management science approach to business decisions. Learn how to use optimization methodologies and modeling approaches to look for the best and most effective solution (or solutions if there are more than one). Emphasis on problem formulation, solution generation, and sensitivity analysis. Various specific tools and techniques will be covered in this class. The assumption is that your algebra skill level already corresponds to that of a typical college algebra course. TSI Restriction(s): Reading, Math, and Writing

Prerequisites: Completion of the College of Business prerequisites, MGMT 3320, QMBS 3360 (or BUAD 3360).

Restrictions: Graduate level students may not enroll.

MGMT 4392 Spec Problems in Management**Credits:** 3 (3-0-0)

Special studies in management. May be repeated once for credit. TSI Restriction(s): Reading, Math, and Writing

Prerequisites: Completion of the College of Business prerequisites.

Restrictions: Graduate level students may not enroll. Enrollment limited to students in the Accounting, Finance Info Sys, Computational, Engr, Math Sc or Management and Marketing departments.

Repeat Status: Course may be repeated 1 time(s).